



**PRESORTED
FIRST-CLASS MAIL
U.S. POSTAGE PAID
Greensboro, NC
Permit No. 393**

Summary Guide to US Postal Rates as of 7/10/2022

When Salem One prepares the mail, you can use its permits and save \$530 first year and \$265 per year after first year.

**PRESORTED STANDARD
U.S. POSTAGE PAID
Greensboro, NC
Permit No. 393**

First Class Presort <small>Under 13 oz. - 500 Piece Minimum</small>			Marketing Mail (Bulk) <small>Under 16 oz. - 200 Piece Minimum</small>			Non-Profit (Bulk) <small>Under 16 oz. - 200 Piece Minimum</small>																																																																																																																																																																																																																																												
<p>Letters & Flats</p> <table border="0"> <tr> <td>Nonautomated (First Ounce)</td> <td>Letters</td> <td>Flats</td> </tr> <tr> <td>Metered single piece</td> <td><1oz. \$.570</td> <td><1oz. \$ 1.20</td> </tr> <tr> <td>Single piece</td> <td>\$.600</td> <td>\$ 1.20</td> </tr> <tr> <td>Machinable Non Auto MAADC</td> <td>\$.526</td> <td>\$ 1.08</td> </tr> <tr> <td>Machinable Non Auto AADC</td> <td>\$.493</td> <td>N/A</td> </tr> <tr> <td>Non Machinable MAADC</td> <td>\$.794</td> <td>N/A</td> </tr> <tr> <td>Non Machinable 3-Digit</td> <td>\$.671</td> <td>N/A</td> </tr> <tr> <td>Non Machinable 5-Digit</td> <td>\$.562</td> <td>N/A</td> </tr> <tr> <td>Automated (First Ounce)</td> <td></td> <td></td> </tr> <tr> <td>Mixed AADC</td> <td>\$.515</td> <td>\$.934</td> </tr> <tr> <td>AADC</td> <td>\$.491</td> <td>\$.821</td> </tr> <tr> <td>3 - Digit/Presorted/Prebarcoded</td> <td>N/A</td> <td>\$.762</td> </tr> <tr> <td>5 - Digit/Presorted/Prebarcoded</td> <td>\$.455</td> <td>\$.555</td> </tr> </table> <p>Additional Ounces (Non Presort) \$.240 \$.240 Additional Ounces Presorted N/A \$.240 Presorted Ltrs—2nd & 3rd oz. free Rates for Flats will be used when mailpiece is not automation compatible or > 3.5oz.</p> <p>Post Cards (First Class only)</p> <table border="0"> <tr> <td>Nonautomated</td> <td>Single</td> <td>Double</td> </tr> <tr> <td>Single piece</td> <td>\$.440</td> <td>\$.440</td> </tr> <tr> <td>Presorted</td> <td>\$.372</td> <td>\$.372</td> </tr> <tr> <td>Automated</td> <td></td> <td></td> </tr> <tr> <td>Mixed AADC</td> <td>\$.359</td> <td>\$.359</td> </tr> <tr> <td>AADC</td> <td>\$.348</td> <td>\$.348</td> </tr> <tr> <td>5 - Digit/Presorted/Prebarcoded</td> <td>\$.330</td> <td>\$.330</td> </tr> </table>	Nonautomated (First Ounce)	Letters	Flats	Metered single piece	<1oz. \$.570	<1oz. \$ 1.20	Single piece	\$.600	\$ 1.20	Machinable Non Auto MAADC	\$.526	\$ 1.08	Machinable Non Auto AADC	\$.493	N/A	Non Machinable MAADC	\$.794	N/A	Non Machinable 3-Digit	\$.671	N/A	Non Machinable 5-Digit	\$.562	N/A	Automated (First Ounce)			Mixed AADC	\$.515	\$.934	AADC	\$.491	\$.821	3 - Digit/Presorted/Prebarcoded	N/A	\$.762	5 - Digit/Presorted/Prebarcoded	\$.455	\$.555	Nonautomated	Single	Double	Single piece	\$.440	\$.440	Presorted	\$.372	\$.372	Automated			Mixed AADC	\$.359	\$.359	AADC	\$.348	\$.348	5 - Digit/Presorted/Prebarcoded	\$.330	\$.330	<table border="0"> <tr> <td>Regular</td> <td>Letter</td> <td>Flats</td> </tr> <tr> <td>Nonmachineable Mixed AADC</td> <td>\$.881</td> <td>\$ 2.725</td> </tr> <tr> <td>Nonmachineable AADC/NDC</td> <td>\$.800</td> <td>\$ 2.247</td> </tr> <tr> <td>Nonmachineable 3 Digit</td> <td>\$.736</td> <td>N/A</td> </tr> <tr> <td>Nonmachineable 5 Digit</td> <td>\$.611</td> <td>N/A</td> </tr> <tr> <td>Non Auto Mixed AADC</td> <td>\$.355</td> <td>\$.881</td> </tr> <tr> <td>Non Auto AADC</td> <td>\$.339</td> <td>\$.800</td> </tr> <tr> <td>Non Auto 3-digit</td> <td>NA</td> <td>\$.736</td> </tr> <tr> <td>Non Auto 5 digit</td> <td>NA</td> <td>\$.611</td> </tr> <tr> <td>Auto Mixed AADC</td> <td>\$.349</td> <td>\$.854</td> </tr> <tr> <td>Auto AADC</td> <td>\$.328</td> <td>\$.782</td> </tr> <tr> <td>Auto 3 - Digit Prebarcoded</td> <td>N/A</td> <td>\$.684</td> </tr> <tr> <td>Auto 5 - Digit Prebarcoded</td> <td>\$.296</td> <td>\$.530</td> </tr> <tr> <td>Every Door Direct Mail*- Retail</td> <td>N/A</td> <td>\$.187</td> </tr> <tr> <td>Enhanced Carrier Route (under 4 oz auto)</td> <td></td> <td></td> </tr> <tr> <td>High Density</td> <td>\$.270</td> <td>\$.320</td> </tr> <tr> <td>High Density Plus</td> <td>\$.225</td> <td>\$.275</td> </tr> <tr> <td>Saturation</td> <td>\$.209</td> <td>\$.261</td> </tr> <tr> <td>Pound Rate: ECR</td> <td>\$.680</td> <td>\$.680</td> </tr> <tr> <td>Pound Rate: Auto</td> <td>\$ 1.087</td> <td>\$ 1.087</td> </tr> <tr> <td>Plus Per Piece:</td> <td></td> <td></td> </tr> <tr> <td>Non Auto/Non Mach Mixed AADC</td> <td>\$.609</td> <td>\$.609</td> </tr> <tr> <td>Non Auto/Non Mach ADC</td> <td>\$.528</td> <td>\$.528</td> </tr> <tr> <td>Non Auto/Non Mach 3 Digit</td> <td>\$.464</td> <td>\$.464</td> </tr> <tr> <td>Non Auto/Non Mach 5 Digit</td> <td>\$.339</td> <td>\$.339</td> </tr> <tr> <td>Auto Mixed ADC</td> <td>N/A</td> <td>\$.582</td> </tr> <tr> <td>Auto ADC</td> <td>N/A</td> <td>\$.510</td> </tr> <tr> <td>Auto 3 Digit</td> <td>N/A</td> <td>\$.412</td> </tr> <tr> <td>Auto 5 Digit</td> <td>N/A</td> <td>\$.258</td> </tr> <tr> <td>High Density</td> <td>\$.150</td> <td>\$.150</td> </tr> </table>	Regular	Letter	Flats	Nonmachineable Mixed AADC	\$.881	\$ 2.725	Nonmachineable AADC/NDC	\$.800	\$ 2.247	Nonmachineable 3 Digit	\$.736	N/A	Nonmachineable 5 Digit	\$.611	N/A	Non Auto Mixed AADC	\$.355	\$.881	Non Auto AADC	\$.339	\$.800	Non Auto 3-digit	NA	\$.736	Non Auto 5 digit	NA	\$.611	Auto Mixed AADC	\$.349	\$.854	Auto AADC	\$.328	\$.782	Auto 3 - Digit Prebarcoded	N/A	\$.684	Auto 5 - Digit Prebarcoded	\$.296	\$.530	Every Door Direct Mail*- Retail	N/A	\$.187	Enhanced Carrier Route (under 4 oz auto)			High Density	\$.270	\$.320	High Density Plus	\$.225	\$.275	Saturation	\$.209	\$.261	Pound Rate: ECR	\$.680	\$.680	Pound Rate: Auto	\$ 1.087	\$ 1.087	Plus Per Piece:			Non Auto/Non Mach Mixed AADC	\$.609	\$.609	Non Auto/Non Mach ADC	\$.528	\$.528	Non Auto/Non Mach 3 Digit	\$.464	\$.464	Non Auto/Non Mach 5 Digit	\$.339	\$.339	Auto Mixed ADC	N/A	\$.582	Auto ADC	N/A	\$.510	Auto 3 Digit	N/A	\$.412	Auto 5 Digit	N/A	\$.258	High Density	\$.150	\$.150	<table border="0"> <tr> <td>Non-Profit</td> <td>Letter</td> <td>Flat</td> </tr> <tr> <td>Nonmachineable Mixed AADC</td> <td>\$.675</td> <td>\$ 2.559</td> </tr> <tr> <td>Nonmachineable AADC/NDC</td> <td>\$.594</td> <td>\$ 2.081</td> </tr> <tr> <td>Nonmachineable 3 Digit</td> <td>\$.530</td> <td>N/A</td> </tr> <tr> <td>Nonmachineable 5 Digit</td> <td>\$.405</td> <td>N/A</td> </tr> <tr> <td>Non Auto Mixed AADC</td> <td>\$.213</td> <td>\$.675</td> </tr> <tr> <td>Non Auto AADC</td> <td>\$.197</td> <td>\$.594</td> </tr> <tr> <td>Non Auto 3-digit</td> <td>NA</td> <td>\$.530</td> </tr> <tr> <td>Non Auto 5-digit</td> <td>NA</td> <td>\$.405</td> </tr> <tr> <td>Auto Mixed AADC</td> <td>\$.207</td> <td>\$.648</td> </tr> <tr> <td>Auto AADC</td> <td>\$.186</td> <td>\$.576</td> </tr> <tr> <td>Auto 3 - Digit Prebarcoded</td> <td>N/A</td> <td>\$.478</td> </tr> <tr> <td>Auto 5 - Digit Prebarcoded</td> <td>\$.154</td> <td>\$.324</td> </tr> <tr> <td>Every Door Direct Mail*- Retail</td> <td>N/A</td> <td>\$.170</td> </tr> <tr> <td>Enhanced Carrier Route (under 4 oz auto)</td> <td></td> <td></td> </tr> <tr> <td>High Density</td> <td>\$.153</td> <td>\$.229</td> </tr> <tr> <td>High Density Plus</td> <td>\$.135</td> <td>\$.181</td> </tr> <tr> <td>Saturation</td> <td>\$.128</td> <td>\$.169</td> </tr> <tr> <td>Pound Rate: ECR</td> <td>\$.508</td> <td>\$.508</td> </tr> <tr> <td>Pound Rate: Auto</td> <td>\$.927</td> <td>\$.927</td> </tr> <tr> <td>Plus Per Piece:</td> <td></td> <td></td> </tr> <tr> <td>Non Auto/Non Mach Mixed AADC</td> <td>\$.443</td> <td>\$.443</td> </tr> <tr> <td>Non Auto/Non Mach ADC</td> <td>\$.362</td> <td>\$.362</td> </tr> <tr> <td>Non Auto/Non Mach 3 Digit</td> <td>\$.298</td> <td>\$.298</td> </tr> <tr> <td>Non Auto/Non Mach 5 Digit</td> <td>\$.173</td> <td>\$.173</td> </tr> <tr> <td>Auto Mixed ADC</td> <td>N/A</td> <td>\$.416</td> </tr> <tr> <td>Auto ADC</td> <td>N/A</td> <td>\$.344</td> </tr> <tr> <td>Auto 3 Digit</td> <td>N/A</td> <td>\$.246</td> </tr> <tr> <td>Auto 5 Digit</td> <td>N/A</td> <td>\$.092</td> </tr> <tr> <td>High Density</td> <td>\$.102</td> <td>\$.102</td> </tr> </table>	Non-Profit	Letter	Flat	Nonmachineable Mixed AADC	\$.675	\$ 2.559	Nonmachineable AADC/NDC	\$.594	\$ 2.081	Nonmachineable 3 Digit	\$.530	N/A	Nonmachineable 5 Digit	\$.405	N/A	Non Auto Mixed AADC	\$.213	\$.675	Non Auto AADC	\$.197	\$.594	Non Auto 3-digit	NA	\$.530	Non Auto 5-digit	NA	\$.405	Auto Mixed AADC	\$.207	\$.648	Auto AADC	\$.186	\$.576	Auto 3 - Digit Prebarcoded	N/A	\$.478	Auto 5 - Digit Prebarcoded	\$.154	\$.324	Every Door Direct Mail*- Retail	N/A	\$.170	Enhanced Carrier Route (under 4 oz auto)			High Density	\$.153	\$.229	High Density Plus	\$.135	\$.181	Saturation	\$.128	\$.169	Pound Rate: ECR	\$.508	\$.508	Pound Rate: Auto	\$.927	\$.927	Plus Per Piece:			Non Auto/Non Mach Mixed AADC	\$.443	\$.443	Non Auto/Non Mach ADC	\$.362	\$.362	Non Auto/Non Mach 3 Digit	\$.298	\$.298	Non Auto/Non Mach 5 Digit	\$.173	\$.173	Auto Mixed ADC	N/A	\$.416	Auto ADC	N/A	\$.344	Auto 3 Digit	N/A	\$.246	Auto 5 Digit	N/A	\$.092	High Density	\$.102	\$.102
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<p>Definition of a letter A Letter is between 5 and 11 1/2 inches long, 3 1/2 and 6 1/8 inches high, and .007 and 1/4 inches thick. If height exceeds 4.25" minimum thickness must be 0.009". To be automation compatible, the ratio of the length divided by the height must range from 1.3 to 2.5 and it must weigh <=3.5 oz.</p> <p>Definition of a Post Card (First Class Only) A Post Card may be no smaller than 3 1/2 x 5 inches and no larger than 6 X 9. Postcards larger than 4.25 X 6, must be 0.009" thick. Ratio requirements are the same as for letters. Standard rate and larger cards are considered to be letters.</p>	<p>Standard Class Drop Shipment Discounts Piece Rate Mail (Per Letter): NDC: \$.023 SCF: \$.030 Piece Rate Mail (Per Flat): NDC: \$.069 SCF: \$.091 Pound Rate Mail (Per Pound): NDC: \$.276 SCF: \$.364 <i>* Every Door Direct Mail has special requirements</i></p> <p>Definition of a Flat A Flat exceeds one or more of the letter specifications, and is between 6 and 15 inches in length, 6 and 12 inches in height, and no more than 3/4 inches in thickness. Length for a flat is the longest edge. Length is parallel to the address for a letter.</p>	<p>Non-Profit Class Drop Shipment Discounts Piece Rate Mail (Per Letter): NDC: \$.021 SCF: \$.030 Piece Rate Mail (Per Flat): NDC: \$.069 SCF: \$.091 Pound Rate Mail (Per Pound): NDC: \$.276 SCF: \$.364</p> <p>Permit Numbers (indicias) do not require a box, but the font must be at least 4 point or greater.</p> <p>Return envelopes must be automated for automation rates (even when not postage prepaid.)</p>																																																																																																																																																																																																																																																